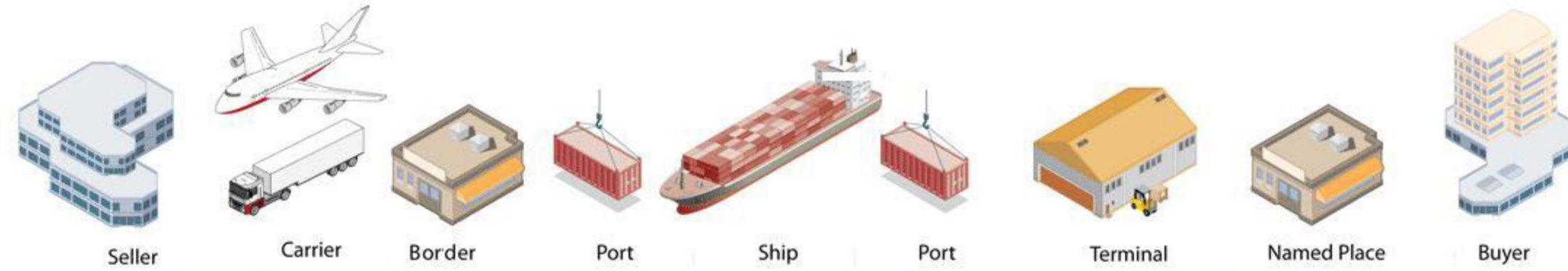


Incoterms®



DESCRIPTION

Incoterm	Seller	Carrier	Border	Port	Ship	Port	Terminal	Named Place	Buyer
EXW Ex Works	SELLER								BUYER
FCA Free Carrier	SELLER								BUYER
CPT Carriage Paid to	SELLER		SELLER						BUYER
CIP Carriage and Insurance Paid to	SELLER		SELLER						BUYER
DAT Delivered at Terminal	SELLER		SELLER						BUYER
DAP Delivered at Place	SELLER		SELLER						BUYER
DDP Delivered Duty Paid	SELLER		SELLER						BUYER
FAS Free Alongside Ship	SELLER								BUYER
FOB Free on Board	SELLER								BUYER
CFR Cost and Freight	SELLER								BUYER
CIF Cost, Insurance and Freight	SELLER								BUYER

FREIGHT/RISK

MORE DETAILS

Freight Seller's premises. Risk Seller's premises.	Seller is only responsible for making the goods available at the seller's premises. The buyer bears the full risk from there to the destination.
Freight Freight handler. Risk Freight handler.	Seller is responsible for delivery to the custody of the carrier, which is provided by the buyer. Risk is transferred as soon as loading has taken place.
Freight Destination. Risk First freight handler.	Seller delivers the goods to the carrier at an agreed place of delivery and pays for transport to the named destination. Risk is transferred at the place of delivery, whereas seller pays for transport to the destination.
Freight Destination. Risk First freight handler.	Seller delivers the goods to the carrier at an agreed place of delivery and pays for transport and insurance to the named destination. Risk is transferred at the place of delivery, whereas seller pays for transport and insurance to the destination.
Freight: Destination. Risk: Destination.	Seller delivers the goods unloaded at a specified place inside the agreed terminal. Risk is transferred as soon as the goods have been unloaded.
Freight: Place of destination. Risk: Arriving means of transport at destination.	Seller delivers the goods to the disposal of the buyer on the arriving means of transport at the agreed place. Seller assumes the risk until the goods are made ready for unloading from the arriving means of transport.
Freight Destination. Risk Destination.	Seller is responsible for bringing the goods to the destination, paying any duty and making the goods available to the buyer. Risk is transferred as soon as the buyer has access to the goods ready for unloading at the agreed destination.
Freight Shipment in port of departure. Risk Shipment in port of departure.	Seller is responsible for delivery of the goods at the quay alongside the ship. From this point onwards, risk lies with the buyer.
Freight On board ship. Risk On board ship.	Seller is responsible for delivery of the goods loaded on board the ship. Risk is transferred as soon as the goods have been set down inside the ship.
Freight Port of destination. Risk On board ship.	Seller covers cost of freight, duty unpaid, to the named port of destination. Risk is transferred as soon as the goods have been set down inside the ship.
Freight Port of destination. Risk Port of destination.	Seller covers cost of insurance and freight, duty unpaid, to the named port of destination. Risk is transferred as soon as the goods have been set down inside the ship.

All transport types

Sea and inland water transport